



Market consultation compact stations

On behalf of N.V. Nederlandse Gasunie

Contactperson: P. Mol
Version: Final

N.V. Nederlandse Gasunie
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gasunie

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Annex 1	Questionnaire market consultation
Annex 2	Model for submitting questions
Annex 3	Specification

1. GENERAL INFORMATION

1.1 Introduction

This document contains information regarding the market consultation for compact stations on behalf of N.V. Nederlandse Gasunie (hereinafter: Gasunie).

Gasunie is currently exploring the possibility of a future tender for compact stations. As part of this orientation, Gasunie is conducting this market consultation to gain insight into the level of possibilities and interest in the market, as well as to determine how a potential tender could best be structured. Your response will serve as one of the sources of information on which a follow-up strategy will be based.

1.2 N.V. Nederlandse Gasunie

Gasunie is an energy infrastructure company. In the Netherlands and northern Germany, we manage the infrastructure for large-scale transport, storage, and conversion of gas. Currently, this mainly involves natural gas. However, with the energy transition, this is increasingly shifting toward green gas and hydrogen. In addition, we are working on the development and management of networks for heat and CO₂.

Our mission is to provide safe, reliable, affordable, and sustainable energy infrastructure services, ensuring that everyone always has access to energy. Safety, reliability, sustainability, and cost-awareness are our top priorities.

Gasunie's network is one of the largest high-pressure gas transport systems in Europe, consisting of more than 15,000 kilometers of pipelines, 1,000 gas receiving stations, and dozens of installations in the Netherlands and northern Germany. Gasunie's infrastructure is part of Europe's "gas roundabout," enabling easy trading and transportation of gas. The annual throughput of gas is approximately 100 billion cubic meters.

More information about Gasunie can be found at <https://www.gasunie.nl>.

1.3 Hystock

Gasunie is working on the HyStock hydrogen storage project near Zuidwending in the Netherlands. Gasunie is planning to develop here the first large-scale hydrogen storage site in northwest Europe. The Zuidwending site is situated on top of a salt dome that is ideally suited to underground hydrogen storage. In this way energy can be stored. At the end of 2026, the first cavern and an above-ground installation will be put into operation. It is expected that four hydrogen caverns will be needed by 2030 to meet the demand. To this end, the current above-ground plant needs to be expanded. It is planned, that in the future the H₂ caverns will connect to the H₂ Back Bone project, which is still under development. With a connection to the national transport network for hydrogen (H₂ Back Bone project), it will be possible for companies throughout Northwest Europe to supply and purchase hydrogen. In this way HyStock is facilitating the energy transition to a clean and sustainable society.

In addition to existing natural gas caverns owned by EnergyStock, 4 new caverns can be realised for hydrogen storage. The envisaged storage facility will be developed in steps, starting with a first cavern in 2026 and then expanding to at least four caverns in 2030.

The storage facility will be accessible to the entire market on an open-access basis. Via a connection to Gasunie's national hydrogen infrastructure, which is currently under development, the stored hydrogen can be offered by producers and supplied to customers throughout the country and to the industrial clusters in Germany and Belgium from 2026 onwards.

For more information about Gasunie's role in Hydrogen:
see <https://www.hystock.nl/en> or <https://www.gasunie.nl/en/expertise/hydrogen>.

2. INFORMATION ABOUT THIS MARKET CONSULTATION

2.1 Purpose of this market consultation

As part of the process to ensure a high-quality tender (both in terms of procedure and content) this market consultation is being held. The objectives of this market consultation include the following aspects:

- To reach and engage potential market parties in contributing ideas.
- To obtain answers to several questions and/or to validate the draft scope, so that the tender can be optimally aligned with market conditions.
- To gain insight into costs for the business case and budgeting purposes.
- To determine whether this market consultation will lead to an (European) tender.

Insights obtained from the market consultation will be used by Gasunie (where relevant) in the preparation of the tender and the tender documents. Gasunie reserves the right not to use these insights, or to use them only partially. Gasunie aims to be as transparent as possible by using the results of the market consultation to draw up the tender and the associated Program of Requirements.

Participation in the market consultation is not mandatory and has no consequences for any potential future procurement procedure.

2.2 Description of the assignment/the project

Description of the assignment or project:

- Engineering, manufacturing, assembly, testing, transportation to Gasunie site and testing on site limited to 6 (for now) compact stations.
- Each compact station contains:
 - o Concrete housing.
 - o One hermetically sealed oil type 400 kVA 33kV/0,41 kV transformer.
 - o One low voltage distribution board.
 - o One socket outlet rack on the outside of the compact station.
- Engineering, manufacturing, assembly, testing, transportation and testing of one walkable enclosure:
 - o Steel housing/container to contain a dry type 6.3MVA 33kV/20kV transformer (supplied by Gasunie).
 - o 20 kV switchgear including 1 incoming and 2 outgoing feeders.
- FAT at suppliers factory.
- SAT including testing on site and commissioning support.
- Documentation (such as engineering drawings, material specifications, maintenance-, operation- and safety manuals, test reports).
- Optional supply of special tools and spare parts.

In annex 3 the technical specifications are enclosed.

2.3 Questions for participating market parties

One of the goals of this market consultations is to obtain answers to several questions and/or to validate the draft scope, so that the tender can be optimally aligned with market conditions. In annex 1 we have enclosed the questions that we would like to have answered.

3. PROCEDURE

3.1 Schedule

No rights can be derived from the schedule below. The dates shown in bold are critical deadlines, unless Gasunie has communicated otherwise.

Activity	Date / Period
Publication on TenderNed	12 February 2026
Deadline for submitting questions	2 March 2026, 10.00 hour
Publication note of information	9 March 2026
Deadline for submission of responses	19 March 2026, 10.00 hour
Start European tender	Q2 2026

3.2 Step 1: Publication market consultation

This market consultation was published via the TenderNed platform. The market consultation document is digitally available at www.tenderned.nl.

Based on this document, market parties can gain an understanding of the potential assignment.

3.3 Step 2: Submitting questions

If you have any questions, you can use the form provided in Annex 2, *Model for Submitting Questions*. The completed document can be sent by email to the contact person mentioned in paragraph 4.2. The deadline for submitting questions is stated in paragraph 3.1.

The information notice, containing the answers to the submitted questions, will be published on the date mentioned in paragraph 3.1 via TenderNed. The questions submitted will be anonymized by Gasunie before being included in the information notice.

3.4 Step 3: Submitting responses

To gain insight into the market, Gasunie has formulated a number of questions, which are included in Annex 1. This annex also serves as the response form on which participating market parties can provide their answers. Gasunie kindly requests that you thoroughly motivate and explain your responses. Once completed, the document can be sent via email to the contact person mentioned in paragraph 4.2. Gasunie would appreciate receiving your responses no later than the date and time specified in paragraph 3.1.

3.5 Step 4: Evaluation of submitted responses

The responses submitted by market parties to the questions will be carefully analyzed and evaluated by Gasunie. The purpose of this evaluation is to gain insight into the market's perspective, the technical and commercial feasibility of potential solutions, and any risks or points of attention that may be relevant for a future tender. The responses will not be assessed for suitability or quality in the context of a selection procedure but are intended for informational and exploratory purposes.

Gasunie reserves the right to treat the received input confidentially, to summarize it, or to incorporate it into the next steps of the process without providing individual feedback. If necessary, additional discussions may be held with market parties to obtain further clarification.

3.6 Step 5: Further information and/or questions

Based on the submitted responses, Gasunie reserves the right to conduct additional discussions with one or more market parties. These discussions may be used to clarify specific answers, to explore certain technical or commercial aspects in more depth, or to gather additional insights relevant to the next steps of the process. Participation in an additional discussion does not imply any preferential position in a potential tender and does not oblige Gasunie to take further steps toward the party involved. These discussions will be held confidentially and are solely intended to support internal decision-making.

4. ADMINISTRATIVE REQUIREMENTS MARKET CONSULTATION

4.1 Reservations

This market consultation has been prepared as part of the preparation for the tender concerning compact stations. The document is intended for informational purposes only and should not be interpreted as an invitation to submit a bid for this or any other tender. Participation in the market consultation is entirely voluntary and non-binding and has no impact on potential participation in a future (European) tender.

Gasunie aims to use this market consultation to gather relevant market information and insights that may contribute to shaping the tender process. The input received may be used in further preparations, with Gasunie handling the information with care. Business-sensitive data will be treated confidentially, provided it is clearly marked as such by the market party.

Gasunie reserves the right to:

- Adjust the schedule of the market consultation as described in this document.
- Conduct the relevant tender(s) in a different manner than outlined here or cancel the tender entirely.
- Temporarily or permanently terminate the market consultation and/or the tender procedure.

By participating in this market consultation, the participating party unconditionally agrees to the terms set out in this document. The responses will be shared internally within Gasunie only and will not be made public. Gasunie does not favor specific market parties, service providers, brands, types, manufacturers, or origins. If this document appears to refer to a specific brand, type, method, patent, origin, or production technique, it should be interpreted as: or an equivalent solution.

4.2 Contact person

Contact person for this market consultation is Paula Mol and can be reached via e-mail at p.mol@gasunie.nl.

4.3 Intellectual property

Gasunie holds all intellectual property rights (for example, copyright) to the documents it has provided in this market consultation. It is expressly not permitted to reproduce these documents without prior consent.

4.4 Communication

All communication will take place in Dutch or English and exclusively with the contact person mentioned in paragraph 4.2.

4.5 Rights

No rights can be derived from the information provided as part of this market consultation. Both the written documentation and any discussions should be regarded as exploratory input and general guidelines for a possible procedure and approach by Gasunie. Gasunie is not bound by the outcomes of this market consultation; the information provided will be used solely for further internal analysis and advisory purposes.

Gasunie places great importance on ensuring a level playing field for all potential bidders in any future tender procedure. Therefore, appropriate measures are taken to prevent participation in this market consultation from resulting in a competitive advantage. This includes, among other things:

- Participation or non-participation in this market consultation will not affect a bidder's position during the tender procedure.
- The substantive quality of the responses will not result in any advantage or disadvantage in the procurement process.
- Relevant information shared with participants during the market consultation that is important for submitting a proper bid will also be made available to all potential bidders in the tender procedure.

4.6 Compensation of expenses

The market parties participating in this market consultation cannot claim any reimbursement for costs incurred.

4.7 Status information

The information presented in this document is indicative. Gasunie disclaims any liability for inaccuracies and/or incompleteness of this information. Participating market parties are responsible for informing themselves—at their own expense and risk on matters they deem necessary or desirable, including but not limited to technical aspects, the public legal framework, and any other elements they consider relevant in relation to their participation in the market consultation.

4.8 Notification of irregularities

If a participating market party believes that any information and/or provision in this market consultation document and/or other related documents is incorrect, unlawful, or otherwise irregular, the market party must inform Gasunie immediately. For this purpose, you may contact the contact person listed in paragraph 4.2.

4.9 Applicable Law and Disputes

The relationship between Gasunie and the participating market parties is governed exclusively by Dutch law.